

HAMP's CHAMPs College Consulting LLC
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Educational Consulting Services Agreement

This agreement is made, effective as of _____ between HAMP's CHAMPs College Consulting LLC and the following clients for services to be rendered by Dr. Hampton for the benefit of _____

The clients agree as follows (please print):

PARENT: _____ STUDENT: _____

Email: _____ ph: _____ Email: _____ ph: _____

Student Pledge: This is an important time for you, and I want you to know that I am committed to providing you with my very best effort. In return, I'm asking for your commitment in this journey toward your college future. Working together, I'm confident that we will see a positive outcome for your college admissions journey. In that regard, let's agree to the following:

- + I will take this effort seriously by making time in my schedule to proactively attend, participate and engage in college planning assignments given to me.
- + Except for illness and other events beyond my control, I will make every effort to be on time and avoid rescheduling my meetings.
- + I will work with Dr. Hampton to establish a clear college planning strategy which incorporates my personal traits, talents and strengths, preferences and abilities to help me find a 'best fit' college for my interests and our family budget. I will share that strategy with my parents.
- + I will work with my parents to establish the best possible schedule for visiting colleges of interest (virtual or in-person).
- + During visits, I will interact with admissions representatives, students, faculty and coaches (where applicable).
- + I will not limit myself to fewer than five colleges for final consideration without discussing my reasons with Dr. Hampton and my parents. I will apply to at least 5 colleges (at least one in-state) that I am willing to attend even if one of them is an Early Decision application.
- + I will take both the SAT and the ACT to determine the best test in which to retest (several times) to improve my chances for admission and merit scholarships.
- + I will work with Dr. Hampton to understand and apply the principles of sound decision-making considering a fair assessment of my chances for admission to various colleges of interest.
- + I will research and become familiar with and adhere to the deadlines, requirements and milestones essential to my admission and, if appropriate, my eligibility for college financial assistance and merit scholarships.
- + I will follow the procedures of my high school to request transcripts, counselor recommendations and teacher recommendations in a timely manner (at least 3-weeks notice) to meet all my college deadlines.
- + I will advise Dr. Hampton and my parents of any changes in my priorities, preferences or criteria that might impact my college list, scholarships, or financial aid.
- + I will ask for more help if I need it.
- + I will check my email a minimum of three times weekly to be aware of communications from college admission officers, Dr. Hampton, and coaches (if applicable), and I will respond to those individual requests within 1 day.
- + If necessary, I will call specific college admission officers with questions because they prefer to speak to me-not my parents. (Parents can call the financial aid office.) I will also attend relevant college meetings when they visit my school.
- + I will proactively strive to complete specific college applications **at LEAST 2 weeks** before the deadline, allowing me time to 'Check my Application Status' to ensure the college received everything required well ahead of the deadline.
- + I know that I may not be accepted to my top choice or dream school/reach college, but I will prepare to have several worthwhile backup schools to attend.
- + I will personally thank any counselors, coaches, teachers or mentors who have written letters for my applications.
- + I will do my best to remain proactive, positive and have fun during this process.

I understand and agree to the above.

Student Signature: _____ Date: _____(Continued→)

With this agreement, Dr. Hampton of HAMP's CHAMPs College Consulting LLC becomes an advisor to your family. He will provide information, counseling, proprietary tools and assessments to help you develop and implement a custom strategy with regards to college interests, admission requirements, costs and enrollment, based on the service plan that you select. He does not "guarantee" admission to any college or university, nor can he "guarantee" funding from any source. He does not provide legal, tax or investment advice. Additional details on fees and services are described below.

Meetings: Meetings (by phone or ZOOM) are scheduled whenever you or Dr. Hampton believe they are necessary. Meetings typically range from 30-90 minutes, depending on the topic of discussion and questions, and typically take place between 8am and 6pm, and also on weekends if necessary and available. Besides the initial meeting and the Common Application walk-thru in June before senior year, most of the conversations will be communicated via email, texts or short phone discussions.

Communications outside meetings: E-mail is preferred, but you are welcome to call/text (before 9PM) and Dr. Hampton will respond as soon as possible, unless traveling or ill. He will occasionally email or text you (student and parent) to remind you of upcoming meetings, deadlines, or relevant opportunities. All interactions (meetings, emails, texts, phone discussions) will be recorded on a log, which is also used for billing for hours of services rendered.

Payments: The 'Future Success' Plan outlined below is **prepaid**. Additional hourly consultation fees are typically paid at various intervals (after 3-5 hrs. of services) when invoiced. The 'Hourly Plan' requires a **\$750 deposit**, which covers the initial 4 hours of services. **All meetings and research to prepare for meetings (e.g. college list preparation, survey & resume review/feedback), as well as phone conversations/emails/texts/reminders, essays and application feedback are also clocked and charged-at the hourly rate.** All financial transactions are completed with this agreement using a personal check or ZELLE.

Cancellation: This agreement may be canceled by either of us with written notice (email) at any time, which will generate a final invoice for payment of services rendered as listed on the log.

Acknowledgement of Contract: The parent(s) or guardian(s) acknowledge that they have read this Educational Consulting Services Agreement and that they understand the nature of the services to be rendered and the applicable Plan fees. They further acknowledge that they have been afforded an opportunity to discuss any questions about the substance or terms of this agreement before entering their signatures below. All fees for the 'Future Success' plan are due a day prior to the meeting and hourly fees will be invoiced periodically, unless other arrangements are made, and are payable for educational planning and the options made available to the family, whether or not the family avails itself of these options.

NOTE: Cannot GUARANTEE acceptance into any specific college

(Printed name/signature of Parent)

Scott E. Hampton, Ph.D.
Independent Educational Consultant
HAMP's CHAMPs College Consulting LLC

Consulting COST Plans (Check one and initial by box):

✓ (Initials).....Please make check payable to **HAMP's CHAMPs CC LLC or Zelle to scotthampton82@gmail.com**

- _____ **Hourly Plan: \$190/hr** (typically Juniors & Seniors) for consultation, online research, application/essay reviews, reminders, phone/text conversations etc.
- **A \$750 initial deposit is required**, which prepaays the first 4 hours of services.
- _____ **'FUTURE SUCCESS' College Journey Plan for \$750** (typically 9th-10th graders-see attached)
- Overview & organizational tools/strategy to highlight student successes & college exploration
 - Relevant colleges to consider (based on student interests and abilities)
 - Tips/examples of college essays and the college application process
 - **Follow-up consultation on essays, applications, questions, interview prep etc. at reduced rate (\$165/hr)**

'FUTURE SUCCESS' College Journey Plan

The 'FUTURE SUCCESS' College Journey Plan is designed to 'orient and organize' students and their parents about the journey to college and college applications. The 'plan' illustrates various requirements, criteria and opportunities in this complex journey and provides students with organizational tools, resume builders, surveys, milestones, enrichment opportunities and guidance to enhance the journey toward a student's college of interest.

This Plan does NOT guarantee admission to a specific college.

Plan includes the following: (after the student submits an interest survey, course list, resume, GPA & test scores)

1. Summarizing Student Interests/Potential/Opportunities

- 1.5 to 2-Hour (appx.) personal consultation meeting with student and parent(s) online via ZOOM
- See prior student SUCCESS stories with similar interests/goals
- Feedback on resume builder/template (w/examples) to showcase student talent and accomplishments to colleges
- How to find 'What are my Chances' of admission to any college and record that data on a 'reality check' form
- Access to an Aptitude-Interest Career Survey (*YouScience*) for students undecided of major (appx. 90 min./detailed feedback). This is optional/worthwhile-and could be done before or after initial consultation.

2. Understanding WHAT Colleges are Looking for in Students

- Discuss college admissions criteria
- Samples of 'What Separates' students in very selective college admissions

3. Student Success Actions and Preparation for Standardized Tests

- Make school worthwhile: Be active, engaged, positive & proactive in learning
- Establish great relationships with teachers, coaches/mentors, and peers
- Standardized test overview (SAT & ACT), schedule, and practice applications

4. Organizing the Process and Experiences for the Journey to College

- College & cost comparison spreadsheet to organize student research, impressions, and notes from visits
- Detailed timeline/milestone list to systematically pursue opportunities to enhance high school experience
- Detailed list of academic/career-focused summer enrichment opportunities in many subject areas of interest
- Curriculum/coursework discussion for next academic year (if appropriate)

5. Identifying College Requirements/Job Outcomes and 'Best Fit Colleges' for Students

- GOALS/Averages of typical colleges where students apply and Honors College discussion/requirements
- A list of possible 'best fit' colleges to explore/consider applying, based on student's interests and abilities
- Impact of Early Decision (ED) option for very selective colleges
- College 'Scavenger Hunt' exercise showing student 'How to Find' info about colleges, majors, and careers
- Database to 'see' & compare the jobs/salaries of specific college graduates by major at graduation & 10 yrs. later
- HAMP's CHAMPs Application MATRIX form to organize and 'see' ALL requirements on 1-page

6. Visiting Colleges-Which ones, Why, When and What to Ask

- Questions for students and parents to ask of college admissions reps and student tour guides
- Show how to 'Demonstrate Interest' to colleges=very important criteria for many colleges

7. 'How to' Write GREAT Essays and Complete College Applications

- College Essay Essentials-Tips/Guidelines from Admissions Officers and Experts
- Successful Samples (w/ admissions/expert feedback) of application essays & Supplemental Essays
- College Application 'ROADMAP' sample: 'How to' complete the 'common app' (used by 800+ colleges).

8. Paying for College

- Identifying the 'true' cost of college based on family resources and 'net price calculators'
- Merit Scholarship historical list based on GPA/test scores for over 180 colleges across the USA
- Tips for completing the FAFSA and CSS Profiles for Financial Aid and other scholarships

9. Future Assistance AFTER the Initial Consultation

- Periodic emails to students and parents on relevant topics for awareness
- 'Hourly' Plan available to review essays/applications, prep for interviews and answer questions at reduced rate (\$165 vs. \$190)**

COST: \$750 due *the day prior to the meeting*